

The AI readiness check for SMEs

Twelve yes/no questions that show in ten minutes whether AI automation already pays off for your business. Scored honestly: sometimes the answer is not yet.

01 · THE PROCESS

- yes / no Is there a task that costs several hours every week and always runs the same way?
- yes / no Could you explain this task to a new employee in under an hour?
- yes / no Does your team complain about this task (retyping, chasing, forwarding)?

02 · THE DATA

- yes / no Is the needed information available digitally (email, PDF, ERP, CRM)?
- yes / no Are the documents reasonably consistent, not a hundred special cases?
- yes / no Do you know which systems the result should land in?

03 · THE TEAM

- yes / no Is there one person who would own the new system day to day?
- yes / no Would your team accept a sign-off step instead of blind automation?
- yes / no Do you have two to four weeks of patience for a clean rollout?

04 · THE OBLIGATIONS

- yes / no Do you know which of your data is sensitive (customers, health, clients)?
- yes / no Is EU hosting or on-premise a requirement for you, not a surprise?
- yes / no Is there someone who can own review and sign-off duties?

SCORING

9–12 × yes

You are ready. An audit finds the process with the fastest payback.

5–8 × yes

Start with one single process and learn on a real case.

0–4 × yes

Not yet. Fix data and ownership first; it saves you expensive lessons.